



LONDON BOROUGH OF HAVERING  
Procurements  
Approval Form - Competition Financial  
Thresholds Exceptions

Form No:..... Date:.....

**APPROVAL FORM FOR COMPETITION FINANCIAL THRESHOLDS EXCEPTIONS**

Name:

Job Title:

Email Address: Please make sure that this is correct

Contract Description:

Contract Value:

Contract Duration:

Proposed Supplier:

Invoice to:

Do you propose to contract on standard Council contract conditions?

If No, give reason why not and which you will use:-\*

Applicable exception ( please choose one)

## BACKGROUND AND DETAILS TO JUSTIFY EXCEPTION REQUEST

Outline the steps taken to demonstrate that this represents the best value that can be obtained in the circumstances (e.g. oral/written quotes attached to this form):-

Insert full details

### 1. Brief description of service required

Smoking is the single largest cause of preventable morbidity and premature death. The rates of women smoking during pregnancy in Havering is similar to that of England, with 10.4% of women being recorded as smoking at the time of delivery (309/2964 maternities). However, Havering's performance is significantly worse than the London average of 4.8%. NICE recommends that all pregnant women who smoke should be referred for help to quit smoking. Guidance includes advice on how NHS professionals and others working in the public, community and voluntary sectors can identify women who smoke with a CO test when attending an appointment. A referral pathway is recommended from maternity to ensure all pregnant smokers are provided with advice on the harms of smoking and nicotine replacement therapy, and offered a referral to specialist stop smoking advice. This is the service that is being procured from the London Borough of Barking & Dagenham to provide a service targeting pregnant women who smoke in order to improve Havering's performance in this field.

### 2. A Brief Justification of the Exception criteria selected.

The Council has an existing positive working relationship with the London Borough of Barking & Dagenham (LBBB) in the field of smoking cessation with both Councils joint funding a targeted intervention for pregnant women known as the 'Babyclear' programme. Following investment in this programme, LBBB has developed its support for maternity services with advisors running clinics and drop ins at Queens Hospital. With the Council having already invested in the Babyclear programme and LBBB developing its service provision to target and support pregnant women, it is therefore expedient for the Council to identify LBBB as the appropriate organisation to provide this service for pregnant women living in Havering.

### 3. Break down of costs

The estimated annual value of the service would be £28,780.46 (over a three year period the estimated cost would be £86,341.38). In detail, the estimated annual costs are as follows;

- £21,728.30 – This is calculated using 2015/16 data with the service receiving 274 referrals each year and with 32 women setting a quit date and receiving 12 weeks treatment.
- £7,052.16 – Fixed cost annual charge covering management, training, equipment, contribution to the phone support line and promotional material for women.

The source of funding for the service have been identified and secured from the public health grant.

### 4. How have you ensured that Best Value is achieved

In order to ensure best value is achieved, the Council has adopted a Payment-by-Results (PbR) payment mechanism where LBBB will only get part of their payment upon the delivery of some outcomes of the service. In detail, LBBB will be paid for the number of referrals (a minimum of 200 referrals), clients who set a quit date and those clients that actually quit for four weeks. This will help the Council improve efficiency and value for money through ultimately only paying for specific activity and positive results.

Name

Daren Mulley

Signed

By the person named above

Service

Joint Commissioning Unit

Date

05 Sep 2016

**APPROVAL BY MEMBER OF CMT or Assistant Director**

Please tick as appropriate

I approve  I do not approve the proposed exception to financial thresholds  I require further information

Name

Service

Signed

Date

**SENT TO SHARED SERVICES**

Name

Date Sent to Shared Services

Please note a copy of the completed form must be sent to the Operational Procurement Team within 7 days of approval. Please send to the Operational Procurement Team, Central Library, 2nd Floor or email to [sharedservices@haverling.gov.uk](mailto:sharedservices@haverling.gov.uk)

